

Event Reminder: GTCC Breakfast Talk "Pitfalls in International Contracts – And How to Avoid Them"

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Dear Members and Friends,

The German-Thai Chamber of Commerce (GTCC) and Respondek & Fan cordially invite you to:

GTCC BREAKFAST TALK "Pitfalls in International Contracts – And How to Avoid Them"

Date: Friday, 27 January 2017 **Time:** 8.00-9.30 a.m.

Venue: JW Marriott Bangkok Hotel, 2nd Fl., Manhattan Studio (map)

Attendees of the breakfast seminar will learn to identify (costly) typical risk areas in international contracts and how to avoid them. The seminar will examine practical case examples from Respondek & Fan's daily commercial practice, focusing on specific contract clauses.

Participants will learn how to maximize contract potential and minimize risks from poor contract drafting.

Commonly asked questions answered at this breakfast briefing include:

- Why can poorly drafted choice of law clauses lead to unexpected consequences for both parties?
- In which respect do geographical areas in the definitions of your contract require special attention?
- When can you use contractual penalties and under what conditions are contractual penalty clauses invalid?
- What essential elements must all contract clauses with financial implications (net sales, minimum sales, share price etc.) contain?

The breakfast briefing will explore how these and other costly drafting mistakes in contracts can be avoided, potentially saving you and your company thousands of Baht.

ABOUT THE SPEAKER



Dr. Andreas Respondek is an American Attorney at Law, a German "Rechtsanwalt" as well as a Chartered Arbitrator (FCIArb). After professional assignments as Head of Legal Department, Managing Director (Thailand; Greater China) and Regional Managing Director Asia Pacific, he established RESPONDEK & FAN in 1998.



Agenda

7.30 - 8.00 a.m.: Registration

8.00 - 8.10 a.m.: Welcome & Introduction

8.10 - 9.15 a.m.: Breakfast Talk & Participation

9.15 - 9.30 a.m.: Q&A Session

Admission Fee

Members / Non-Members: THB 900*

* Price is inclusive of breakfast

IMPORTANT: The payment will be made <u>directly to Respondek & Fan</u>. (Details are provided in the registration link)

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About RESPONDEK & FAN

RESPONDEK & FAN is an International Law Firm specializing in Corporate & Commercial Law, International Complex Agreements, Health Care and International Arbitration matters with offices in Bangkok and Singapore. Founded in 1998, we create efficient legal structures for the sustained growth of successful companies and investors in Asia Pacific, provide a bridge to the vast commercial opportunities of Asia and its emerging markets, navigating the complexities of cultural and legal differences and minimize legal business risks and assist in resolving legal problems. We work closely with our clients to develop a thorough understanding of the client's business imperatives to solve their business and legal challenges. Our attorneys have extensive experience in international business transactions and are familiar with issues that such transactions commonly involve. >> More

For any queries on this event, please contact us at Tel: 02-670-0600 ext. 2003, 2004 or Email: communications@gtcc.org

Yours sincerely,

Dr. Roland Wein



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