

# Negotiating & Drafting International Business Contracts

7 November 2006, 9.00am – 5.00pm, Sheraton Towers Hotel, Singapore

REGISTER NOW  
SAVE \$100

**N**egotiating, designing and implementing business contracts is complex and requires a strategic approach. A host of international treaties & agreements have added a new complexity to international business transactions. It is important to be fully aware of the risks, your obligations locally and internationally, and your rights. A well-negotiated and drafted contract will not only ensure effectiveness but mitigate risk and minimise the possibility of needing to use dispute resolution processes.

Attend 'Negotiating & Drafting International Business Contracts' and be armed with the key tactics for successful contract negotiation, drafting, design and implementation. This one day conference has a special focus on Thailand, Indonesia and Malaysia and will ensure your success in the region.

## WHO SHOULD ATTEND

- CEOs, CFOs, VPs, MDs, GMs
- VPs/ Directors/ Heads/ Business Development Managers
- In-house Legal Counsel/ Advisors
- Commercial Lawyers

## For more information – Contact Theni

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### In one day all those attending *Negotiating & Drafting Business Contracts* will learn:

- ✓ How strategic contract drafting, designing & implementation can create a win-win outcome
- ✓ Key considerations for drafting an effective contract
- ✓ The potential problems arising with international transactions
- ✓ Understanding commercial objectives and using law/ contracts to achieve positive outcomes
- ✓ Dispute Resolution Clauses in International Contracts
- ✓ Conciliation, Mediation, Arbitration Clauses in International Contracts
- ✓ Drafting Business Contracts for Malaysia, Indonesia & Thailand

**PLUS Case Studies**

Participating Organisations:

Supported by:



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sr legal

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Another event organised by:

