

Drafting & Negotiating Commercial Contracts

Wednesday, 19th October 2016
Sheraton Towers Singapore

- [Summary](#)
- [Speakers' Profile](#)

Successful Positive Business Relationships Begin from Effective Contracts

Drafting enforceable commercial contracts requires understanding elements that arise from legal issues in contractual clauses.

This one-day programme conducted by leading lawyers from Singapore's top law firms provides comprehensive training in drafting and negotiating commercial agreements. Clear comprehension of contract laws is essential to avoid suffering losses in the event of any contract disputes. Our expert panel of speakers will explain the complexities applicable to provisions of law, how the courts interpret it, relevant practice points and examples of drafting effective commercial contracts.

The course is designed for professionals who deal with commercial contracts and wish to increase their technical understanding of legal clauses in drafting and negotiating effective commercial contracts.

Programme Outline

- Overview on Singapore Contract Law
- Essentials in Drafting Legally Effective Contracts
- Amending & Termination of Contracts
- Pitfalls in International Contracts
- Risk Management in International Contracts
- Procedures in Dispute Resolution

Highlights

- Gain expert insight through legal advice from our first class speakers
- Receive technical support and negotiation tips on crafting a tactful and beneficial contract
- Understand different types of contractual clauses; conditions, warranties, representations
- Identify and tackle pitfalls often overlooked in commercial contracts
- Discover effective tools to tailor content in contracts to the best interest of your business
- Seek professional advice and guidance to your business needs from qualified practitioners

Who Should Attend

- Legal Directors
- Group Legal Directors
- Commercial Directors
- Legal Counsels
- Head of Contract Law
- General Counsel, Contracts
- Legal Managers
- Corporate Counsels
- Legal Analysts
- Legal Advisors
- Para Legal Officers
- CEOs, CFOs, COOs
- Managing Director
- Regional Financial Controllers/ Managers
- Finance Directors
- Finance Managers
- Financial Controllers
- Managing Directors
- Investors
- Entrepreneurs
- Business Development Managers
- General Managers
- Auditors
- Chartered Accountants

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MOZAIC Group Law Practice

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Randolph Khoo
Director, Drew & Napier LLC

Randolph is a Director in Drew & Napier LLC's Dispute Resolution Department, and heads the dispute resolution practices of the Greater China, India and International Trade Desk and Private Client Services Group. He has been recognised by *Chambers Global 2015* as a leading practitioner in the area of dispute resolution in Singapore and China for the past four years, in addition to being endorsed by *Best Lawyers International 2016* for arbitration and mediation in Singapore.



Jeannette Chong Aruldoss
Director, Archilex Law Corporation (A member firm of Mozaic Group Law Practice)

Corporate and Commercial Law is Jeannette's specific expertise. 27 years of legal professional practice has handed Jeannette with the experience of a diverse range of legal matters encountered, enabling her to bring a broad-based approach to handling and resolving her client's legal issues. While leveraging on her Master's Degree in Corporate & Commercial Law from the London School of Economics, Jeannette also understands the commercial reality and the need to find expedient, practical solutions for her clients.



Jansen Chow
Partner, Rajah & Tann LLP

Jansen appears regularly before the Singapore Courts and is active in domestic and international arbitration. His practice covers a wide range of commercial matters with a strong emphasis on disputes, often with challenging issues of law, including cross-border elements and foreign law. He has substantial experience in court litigation, and has successfully argued many trials in the Singapore High Court as Lead Counsel when he was a Senior Associate. Jansen is active in arbitration both in the local and international arena, having acted in arbitration conducted under the SIAC Rules in Singapore. He has advised on matters involving foreign proceedings in jurisdictions such as England, Thailand and Indonesia.



Dr. Andreas Respondek
Managing Director, Respondek & Fan

Andreas started his legal career in the US with two (winning) precedents from the Louisiana Supreme Court in his own name in 1983. He is an American Attorney at Law, a German "Rechtsanwalt" as well as a Chartered Arbitrator (FCIArb). After heading the Legal Department of an MNC in Europe, he moved to Asia in 1994 to lead multinational companies in Asia as Managing Director and Regional Managing Director Asia Pacific. He established RESPONDEK & FAN in 1998 in Singapore and is on the panel of various leading arbitration institutions.



Stephen Soh
Partner, Colin Ng & Partners LLP

Stephen Soh heads the Technology, Media and Entertainment Law Practice Group and is also a core member of its Corporate, Securities and Capital Markets Group. He has more than two decades of experience acquired both in-house and in private practice, spanning the areas of commercial litigation, intellectual property law, technology law, corporate law and corporate finance. Stephen is a recommended lawyer in the Legal 500 Asia Pacific 2016 and 2015 publication as well as leading lawyer for Asialaw Profiles publication.



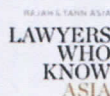
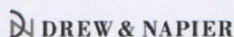
Kent Phillips
Partner, Hogan Lovells Lee & Lee

Kent has over 15 years' experience as a dispute resolution lawyer, concentrating on international arbitration in both London and Singapore. He is routinely involved in disputes relating to services and infrastructure in the resources, energy and oil & gas sectors. Kent is recognised by Chambers Asia Pacific as a leading individual for Dispute Resolution: Arbitration (Singapore) in 2014 and 2015. He regularly sits as an arbitrator and is on the SIAC panel. He is a director of the Chartered Institute of Arbitrators – Singapore branch.

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