

## SGC Breakfast Briefing with Dr Andreas Respondek, Respondek & Fan Pte Ltd

### Nine costly mistakes in international contracts and how to avoid them



Date:	12 June 2014 (Thursday)
Time:	8.00 am - 9.30am (Registration begins at 7.45am)
Venue:	Shangri-La Hotel, Singapore 22 Orange Grove Road Singapore 258350 Room: Red Azalea, Level 4.
Fee:	SGC Members: SGD48.00 nett Guests : SGD75.00 nett

**Please Register by 03 June 2014**

#### About the Breakfast Briefing:

Based on practical examples, the breakfast briefing will examine specific contract clauses that have repeatedly gone wrong, i.e.: Find out types of standard “lemon clauses” that can lead to disastrous financial consequences for each company if not corrected.

Commonly asked questions answered at this breakfast briefing include:

- Why can a poorly drafted choice of law clause in an agency contract make you liable to pay damages to your agent and make you lose a lawsuit?
- Why do you have to be careful when referring to geographical areas in the definitions of your contract?
- Why does a penalty clause make a contract in SGP invalid?
- What essential elements must all contract clauses with financial implications (net sales, minimum sales, share price etc) contain?

The breakfast briefing will explore how these and other costly drafting mistakes in contracts can be avoided, potentially saving you thousands of dollars.

#### About the Speaker:

Dr. Andreas Respondek is an American Attorney at Law, a German Rechtsanwalt as well as a Chartered Arbitrator (FCIArb). After heading multinational companies in Asia as Managing Director and Regional Managing Director Asia Pacific, he established Respondek & Fan in 1998 in Singapore and its counterpart in 2000 in Bangkok. Dr. Respondek also advises successful corporate investors in the Asia Pacific region on their day-to-day legal issues and secures their continued growth on the legal side.

SGC Member

Guests

Please register Mr/Ms/Dr: \_\_\_\_\_

Company Name: \_\_\_\_\_

Contact person: \_\_\_\_\_

Telephone/ Email: \_\_\_\_\_

If you wish to attend this session, kindly fax or email this invitation to the SGC via:

**Fax: +65 6433 5359. Email: [SGC.Membership@sgc.org.sg](mailto:SGC.Membership@sgc.org.sg)**

If you wish to cancel your reservation, do so at least two (2) working days in advance. NO SHOWS will be charged the full amount. Cancellation on the day of the Breakfast Talk will also be charged. Refunds are not allowed.